

ORDER



Orders
Order / Rev: 165569
Alt Order #:
Product Desc: Martin Heinrich 9/3 - 9/9 order
Estimate: 11716
Flight Dates: 09/03/12 - 09/10/12
Original Date / Rev: 08/29/12 / 08/30/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/10/12	92	\$25,235.00	\$21,449.75

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	92	\$25,235.00	\$21,449.75	0.00
Totals	92	\$25,235.00	\$21,449.75	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

Order Share	Share	Total
KOB	26%	\$25,235.00
Market	100%	\$97,057.69

Competitive Share

Competitive Share	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$8,735.19
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$28,146.73
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$34,940.77
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

Print Date: 09/27/12 11:16:30 Page 2 of 4

Order / Rev: 165569
Alt Order #:
Flight Dates: 09/03/12 - 09/10/12

Advertiser: Heinrich for Senate
Product Desc: Martin Heinrich 9/3 - 9/9 order
Estimate: 11716
KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	09/03/12	09/09/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a MTWTF--	:30	5	\$125.00	4	0.00	NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	MTWTF--				5	\$125.00		0.00			
N 2	All	09/03/12	09/09/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a MTWTF--	:30	5	\$225.00	4	0.00	NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	MTWTF--				5	\$225.00		0.00			
N 3	All	09/03/12	09/09/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a MTWTF--	:30	8	\$350.00	4	0.00	NM	8	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	MTWTF--				8	\$350.00		0.00			
N 4	All	09/03/12	09/09/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a MTWTF--	:30	9	\$275.00	6	0.00	NM	9	\$2,475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	MTWTF--				9	\$275.00		0.00			
N 5	All	09/03/12	09/09/12	News 4 Spec Sa 6a (1hr) News 4 Spec Sa 6a (1hr)	CM	Sa 6a-7a -----S-	:30	1	\$100.00	6	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S-				1	\$100.00		0.00			
N 6	All	09/03/12	09/09/12	Sunday Today Sunday Today	CM	Su 7a-8a -----S	:30	1	\$100.00	6	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S				1	\$100.00		0.00			
N 7	All	09/03/12	09/09/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a -T-TF--	:30	3	\$200.00	3	0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-T-TF--				3	\$200.00		0.00			
N 8	All	09/03/12	09/09/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a --W-F--	:30	2	\$125.00	4	0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	--W-F--				2	\$125.00		0.00			
N 9	All	09/03/12	09/09/12	Who Wants to Be A Millionaire Who Wants to Be A Millionaire	CM	M-F 1130a-12p --WT---	:30	2	\$75.00	6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	--WT---				2	\$75.00		0.00			
N 10	All	09/03/12	09/09/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p -TW-F--	:30	3	\$125.00	4	0.00	NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-TW-F--				3	\$125.00		0.00			
N 11	All	09/03/12	09/09/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p -T-T---	:30	2	\$125.00	6	0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-T-T---				2	\$125.00		0.00			
N 12	All	09/03/12	09/09/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p --W-F--	:30	2	\$75.00	6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	--W-F--				2	\$75.00		0.00			
N 13	All	09/03/12	09/09/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p -TWT---	:30	3	\$200.00	3	0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-TWT---				3	\$200.00		0.00			

Order / Rev: 165569
 Alt Order #:
 Flight Dates: 09/03/12 - 09/10/12

Advertiser: Heinrich for Senate
 Product Desc: Martin Heinrich 9/3 - 9/9 order
 Estimate: 11716

KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 14	All	09/03/12	09/09/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p	-TWTF--	:30	4	\$200.003		0.00	NM	4	\$800.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12-TWTF--4\$200.000.00</div></div></div></div></div></div>															
N 15	All	09/03/12	09/09/12	Judge Judy-P/ DR 4p/ 430M Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p	MTWTF--	:30	5	\$125.004		0.00	NM	5	\$625.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12MTWTF--5\$125.000.00</div></div></div></div></div></div>															
N 16	All	09/03/12	09/09/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p	MTWTF--	:30	5	\$225.006		0.00	NM	5	\$1,125.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12MTWTF--5\$225.000.00</div></div></div></div></div></div>															
N 17	All	09/03/12	09/09/12	NBC Nightly News NBC Nightly News	CM	M-F 530p-6p	MT-TF--	:30	4	\$325.004		0.00	NM	3	\$975.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12MT-TF--4\$325.000.00</div></div></div></div></div></div>															
<div><div><div><div><div><div><div><u>Spot</u></div><div><u>Ch</u></div><div><u>Date Range</u></div><div><u>Description</u></div><div><u>Start/End Time</u></div><div><u>Weekdays</u></div><div><u>Length</u></div><div><u>Rate</u></div><div><u>Rtg</u></div><div><u>Type</u></div></div></div></div></div><div>3All 09/03/12-09/09/12NBC Nightly NewsM-F 530p-6pMT-ThF----:30(\$325.00)0.00NM</div><div>Credited</div><div>[Time period not available/ Need Priority 3 to Place]</div></div></div>															
N 18	All	09/03/12	09/09/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p	MT-TF--	:30	4	\$500.003		0.00	NM	4	\$2,000.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12MT-TF--4\$500.000.00</div></div></div></div></div></div>															
N 19	All	09/03/12	09/09/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p	MT-TF--	:30	4	\$300.006		0.00	NM	4	\$1,200.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12MT-TF--4\$300.000.00</div></div></div></div></div></div>															
N 20	All	09/03/12	09/09/12	News 4 @ 6p Sat News 4 @ 6p Sat	CM	Sa 6p-630p	-----S-	:30	1	\$150.006		0.00	NM	1	\$150.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12-----S-1\$150.000.00</div></div></div></div></div></div>															
N 21	All	09/03/12	09/09/12	News 4 Special @ 430p News 4 Special @ 430p Sun	CM	Su 430p-5p	-----S	:30	1	\$125.006		0.00	NM	1	\$125.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12-----S1\$125.000.00</div></div></div></div></div></div>															
N 22	All	09/03/12	09/09/12	Monday Prime C Monday Prime C	CM	M 9p-10p	M-----	:30	1	\$550.006		0.00	NM	1	\$550.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12M-----1\$550.000.00</div></div></div></div></div></div>															
N 23	All	09/03/12	09/09/12	Tuesday Prime A Tuesday Prime A	CM	Tu 7p-8p	-T-----	:30	1	\$1,200.002		0.00	NM	1	\$1,200.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12-T-----1\$1,200.000.00</div></div></div></div></div></div>															
N 24	All	09/03/12	09/09/12	Thursday Prime C Thursday Prime C	CM	Th 9p-10p	---T---	:30	1	\$1,200.002		0.00	NM	1	\$1,200.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12---T---1\$1,200.000.00</div></div></div></div></div></div>															
N 25	All	09/03/12	09/09/12	Friday Prime C Friday Prime C	CM	F 9p-10p	----F--	:30	1	\$600.004		0.00	NM	1	\$600.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12----F--1\$600.000.00</div></div></div></div></div></div>															
N 26	All	09/03/12	09/09/12	Saturday Prime A Satruday Prime A	CM	Sa 7p-8p	-----S-	:30	1	\$250.006		0.00	NM	1	\$250.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div><div>Week: 09/03/1209/09/12-----S-1\$250.000.00</div></div></div></div></div></div>															
N 27	All	09/03/12	09/09/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p	MTWTF--	:30	5	\$600.004		0.00	NM	5	\$3,000.00
<div><div><div><div><div><div></div><div></div></div><div><div><div><div><div><u>Start Date</u></div><div><u>End Date</u></div></div><div><div><div><div><u>Weekdays</u></div><div><u>Spots/Week</u></div><div><u>Rate</u></div><div><u>Rating</u></div></div></div></div></div></div></div></div></div></div></div>															

Order / Rev: 165569
 Alt Order #:
 Flight Dates: 09/03/12 - 09/10/12

Advertiser: Heinrich for Senate
 Product Desc: Martin Heinrich 9/3 - 9/9 order
 Estimate: 11716

KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N27	All	09/03/12	09/09/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p MTWTF--	:30	5	\$600.00	4	0.00	NM	5	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	MTWTF--				5	\$600.00		0.00			
N28	All	09/03/12	09/09/12	News 4 @ 10p Sat News 4 @ 10p Sat	CM	Sa 10p-1030p -----S-	:30	1	\$400.00	6	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S-				1	\$400.00		0.00			
N29	All	09/03/12	09/09/12	News 4 @ 10p Sun News 4 @ 10p Sun	CM	Su 10p-1035p -----S	:30	1	\$400.00	6	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S				1	\$400.00		0.00			
N30	All	09/03/12	09/09/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135p-T--F--	:30	2	\$245.00	3	0.00	NM	2	\$490.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	-T--F--				2	\$245.00		0.00			
N31	All	09/03/12	09/09/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207aM-WTF--	:30	4	\$55.00	6	0.00	NM	4	\$220.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/03/12	09/09/12	M-WTF--				4	\$55.00		0.00			
N32	All	09/10/12	09/10/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p M-----	:30	1	\$325.00	4	0.00	NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/10/12	09/16/12	M-----				1	\$325.00		0.00			
*Tax 1 Note: ABQ 7%.												Totals	92	\$25,235.00

*Tax 1 Note: ABQ 7%.